

FSA CONSULTING IS POWERED BY FRANK AND STEIN ASSOCIATES.

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### Introduction

Back in 2004, Frank and Stein Associates started as an Internet solution for undergraduate students living in off-campus housing facilities in Oakland. Over the years, we've expanded our offerings and opened up our audience to include both residential customers and business owners.

FSA Consulting was born out of a need for reliable business Internet and Managed Wi-Fi solutions. Over the years, we've expanded our offerings into Managed IT Services and Business Phone.



# **FSA Consulting**

Messaging, Visual Identity, and Collateral Guidelines

VISION

We envision a world where technological barriers don't stand in the way of businesses growing, innovating, and moving forward.

MISSION

We leverage the expertise and knowledge of our team to connect our clients to the things that matter.

### **Brand Ethos & Brand Personality**

**BRAND ETHOS** 

## → Ready to Respond

Accessible, Reliable, Local

# → Untethered Excellence

High Performance, Commitment-free, Customized

# → Relatable Expertise

Neighborly, Experienced, Solutions-based

**BRAND PERSONALITY** 

FSA Consulting brings a no-nonsense, can-do attitude to the table. Any technology problems that your business is experiencing can be addressed by our responsive team of tech support specialists.

### Messaging

### Boilerplate

The boilerplate is for use in news releases, about sections on social media, and in other online directories where an about section is required.

### **ABOUT FSA CONSULTING**

FSA Consulting is a full-service IT solutions provider, powered by Frank and Stein Associates. We offer Managed IT Services, Business Phone Solutions, Business Internet Service, and Managed Wi-Fi backed by local support.

**WEBSITE ADDRESS** 

fsaconsulting.us

FSA Consulting provides full-service IT solutions dedicated to removing any technological barrier that may be holding your business back. We offer a suite of managed services ranging from broadband to security, and anything that gets in between and your vision.

### **Copy Standards**

CAPITALIZATION

- Wi-Fi is always a single hyphenated word, with the 'W' and 'F' capitalized
- HotSpot is always a single word with the 'H' and 'S' capitalized
- HelpDesk is always a single word with the 'H' and 'D' capitalized
- The abbreviation for Voice over Internet Protocol is **VoIP** with a lowercase 'o' therefore the 'o' in 'over' should consistently be lowercase.
- Internet is always capitalized

VOCABULARY

- FSA Consulting customers are referred to as **clients**
- The FSA Consulting broadband footprint is referred to as **our network**

### Main Logo

The main logo for FSA Consulting is the stacked, full color version. It should be used when possible in both print and digital formats.

A grayscale version of the main logo is also available. This version should only be used for black and white printing purposes, for example, in black and white print ads.

When posted on a website, the logo must be linked to fsaconsulting.us.

FSA Consulting o FSA Consulting

### Single Color Main Logo

Either of the following logos can be used when a single color version is needed in brand applications.

This may include, but is not limited to, screen printing, embroidery, embossing, and engraving.

The white version of the logo may also be used on color, for example, overlaying the FSA Consulting blue gradient.





FSA Consulting

### **Alternate Logo**

There may be some instances in which the stacked version of the main logo doesn't work well with the design. If that's the case, the horizontal alternate version may be used.

An example of this logo placement can be viewed on the company's website mobile header at fsaconsulting.us.

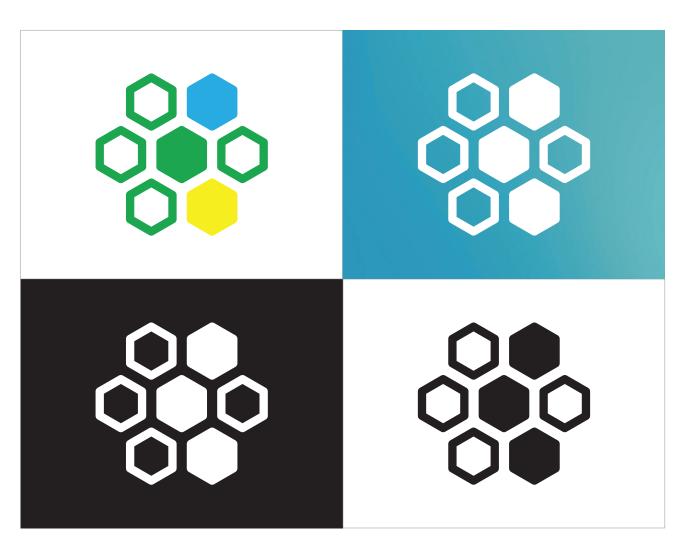


### **Secondary Mark Icon**

The hexagon icon in FSA Consulting's logo can be used in collateral as a secondary mark.

Only use the secondary mark when FSA Consulting is spelled out in full within visible proximity, for example, inside FSA Consulting's office space or in social media channels.

When choosing the proper color format, apply the same rules as you would for the main logo.



### **Minimum Sizes**

The minimum width for the stacked main logo in all color variations is 1.25".

The minimum width for the horizontal alternate logo in all color variations is 1.6".

The minimum width for the secondary mark icon in all color variations is 0.4".

When the logos become smaller than these sizes, the text and design elements become difficult to read. Stick to these guidelines to ensure the FSA Consulting logo is readable at all times.





### **Clear Space**

Remember to keep ample spacing around the logos and secondary mark icon. The size of one hexagon from point to point can be used as a guide.

It is important to keep this space around the logos and secondary mark icon at all times, especially when using other logos or graphics near them.





### What Not To Do

Do not do the following things with the FSA Consulting logo.

**A.** Do not stretch the logo.

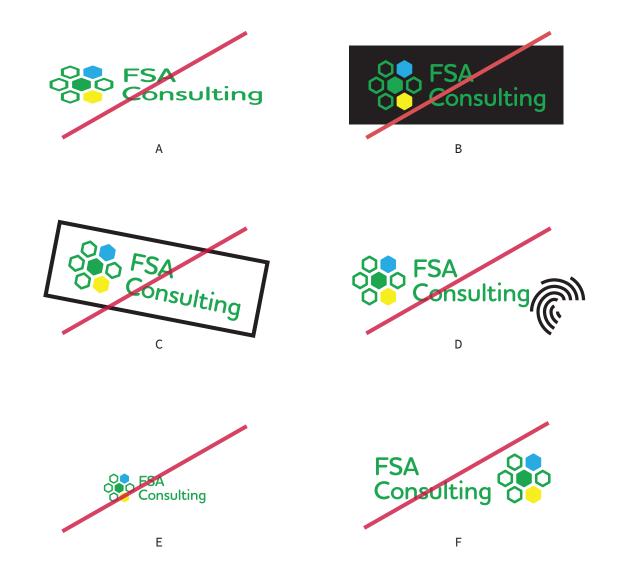
**B.** Do not place the full color logo on a dark background

**C.** Do not tilt or place a border around the logo.

**D.** Do not place other items too close to the logo.

**E.** Do not make the logo smaller than the recommended minimum size.

**F.** Do not rearrange elements of the logo.



### Typography

Source Sans Pro and Source Code Pro in any of the following variations should be used for all print materials, presentations, PDFs, and other public facing marketing or educational materials intended for possible print or web use.

This rule pertains to both the headlines and main body copy texts.

AaBbCcDdEe0123 Source Sans Pro Light AaBbCcDdEe0123 Source Sans Pro Light Italic AaBbCcDdEe0123 Source Sans Pro Regular AaBbCcDdEe0123 Source Sans Pro Italic AaBbCcDdEe0123 Source Sans Pro SemiBold AaBbCcDdEe0123 Source Sans Pro SemiBold Italic AaBbCcDdEe0123 Source Sans Pro Bold AaBbCcDdEe0123 Source Sans Pro Bold Italic AaBbCcDdEe0123 Source Sans Pro Black AaBbCcDdEe0123 Source Sans Pro Black Italic AaBbCcDdEe0123 Source Code Pro Light AaBbCcDdEe0123 Source Code Pro Regular AaBbCcDdEe0123 Source Code Pro SemiBold AaBbCcDdEe0123 Source Code Pro Bold

### **Color Palette**

FSA Consulting's primary color palette is comprised of one primary color and four secondary colors.

Use these colors when creating any print or digital collateral for FSA Consulting's brand.

01			
BLUE			
Print— PMS 2389 C C70 M14 Y0 K0			
Web— R57 G171 B226 #39abe2			
02	03	04	05
YELLOW	GREEN	CHARCOAL	SOFT GRAY
Print— PMS 102 C C4 M0 Y94 K0	Print— PMS 347 C C83 M7 Y95 K0	Print— PMS 432 C C0 M0 Y0 K90	Print— PMS 427 C C0 M0 Y0 K20

### **Online Presence**

When building an online presence for FSA Consulting, these items should be used to communicate the company's visual brand.



Website favicon



Social media profile pictures

### Photography

Imagery selected for FSA Consulting collateral should always reflect the services offered by the company.

Choose photos that communicate a bright, positive, and uplifting attitude. Technology within the imagery should always appear modern and never out dated.



### **Illustrations & Iconography**

A series of illustrations and iconography have been produced to reflect FSA Consulting services. When necessary, create additional illustrations or icons that match the existing style.

A hexagon pattern is also available for collateral to reinforce the visual brand and the theme of connectivity.



# **Questions?**

If you have any questions regarding how to use this brand, please contact Shift Collaborative at <u>support@shiftcollaborative.com</u>.